



CAPITAL
DRILLING

2018 Annual Results

14 March 2019

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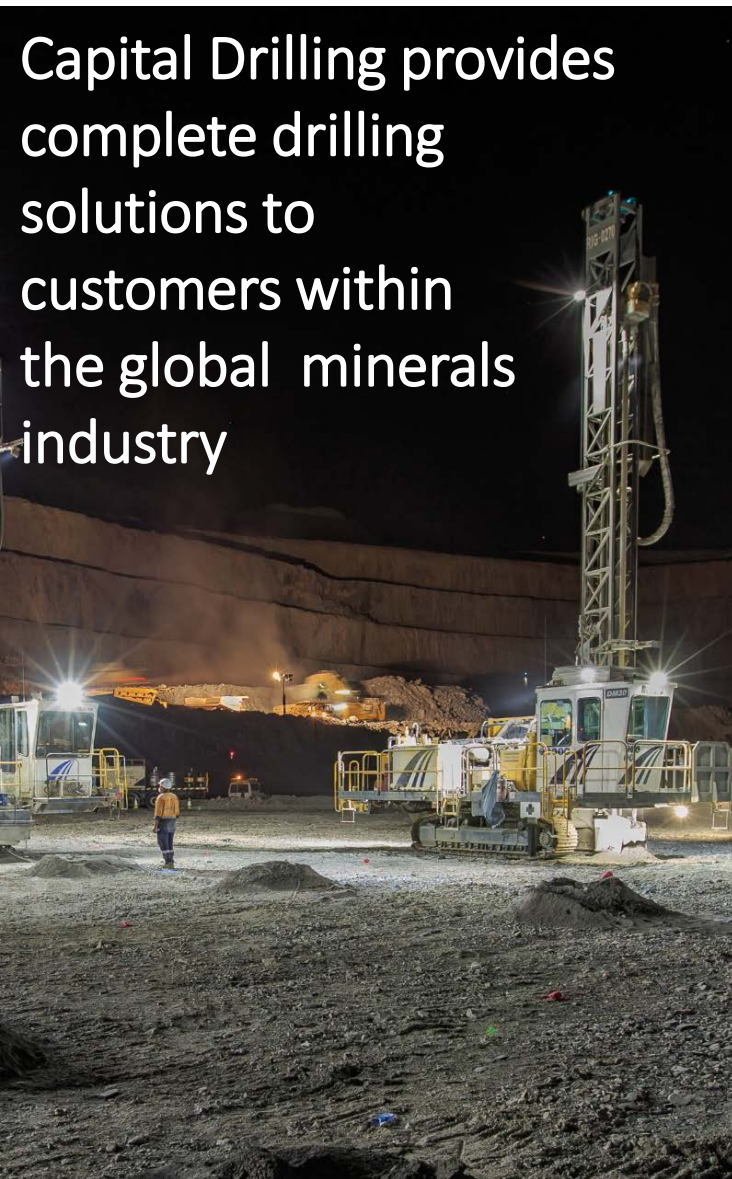
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Section 1 – Summary



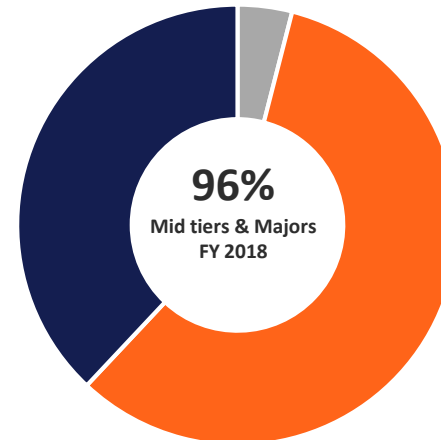
Introducing Capital Drilling



OVERVIEW

- Mineral drilling company
- Commenced operations in Tanzania in 2005
- Listed on LSE in 2010
- African focussed, headquartered in Mauritius

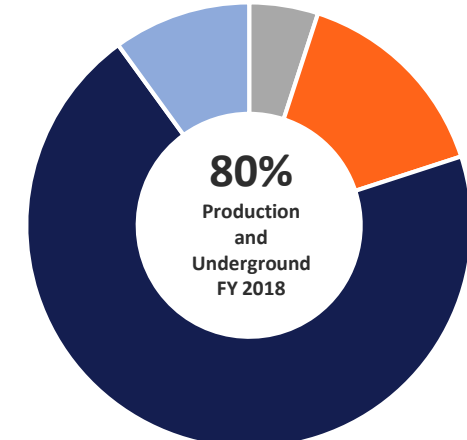
REVENUE BY CUSTOMER



MAJOR CUSTOMERS

- Acacia Mining plc
- AngloGold Ashanti Limited
- Centamin plc
- Kinross Gold Corporation
- Resolute Mining Limited

REVENUE BY MINING PHASE



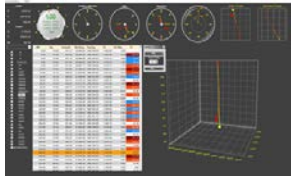
Our Services

EXPLORATION DRILLING SERVICES

Exploration Drilling



Directional Software



MINE SITE DRILLING SERVICES

Delineation Programs

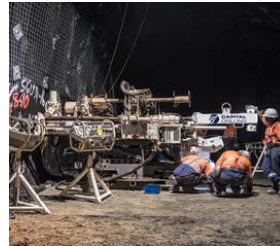


Grade Control Drilling



UNDERGROUND DRILLING SERVICES

Underground Core Drilling



Underground RC Drilling



BLAST HOLE DRILLING SERVICES

Blast Hole Drilling



Shot Loading and Firing



ANCILLARY SERVICES

Mineral Analytic Services

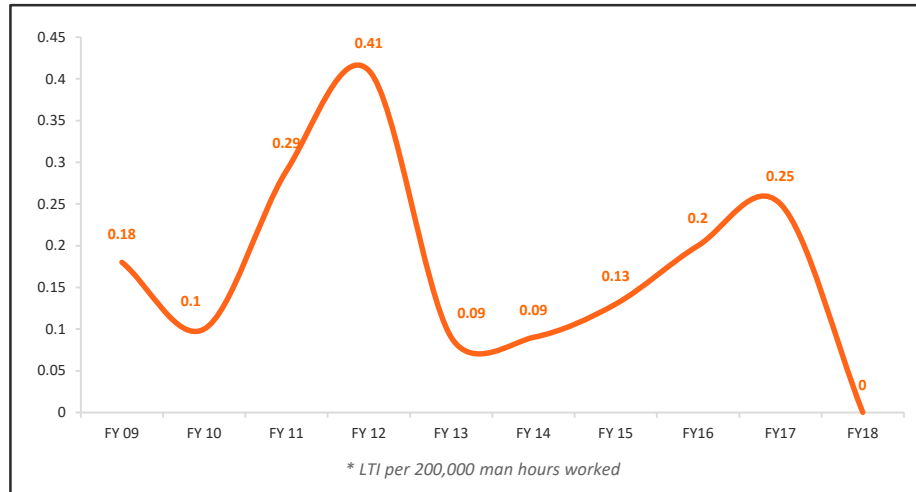


Maintenance Services



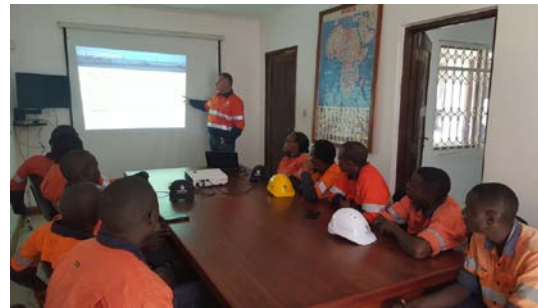
Industry leading safety standards

LTI FREQUENCY RATE TREND (2009 – 2018)



COMMENTARY

- **Achieved a record ZERO Loss Time Injury (LTI) in 2018**
 - A record for Capital Drilling
 - An unparalleled performance in the industry
- Other 2018 safety records include:
 - Mali, Syama Project: 1 year LTI free in June 2018
 - Tanzania, North Mara Project: 2 years LTI free in March 2018
 - Tanzania, Geita Project: 1 year LTI free in March 2018



Long term contracts, Tier 1 operations

WEST AFRICA

Mauritania

- Commenced in **2010**
- Grade control, delineation & exploration drilling,
- Maintenance services
- Grade control contracted to **Q2 2020**
- Maintenance contracted to **Q2 2020**

KINROSS

Mali

- Commenced in **2016**
- Underground, delineation & exploration drilling
- Underground contracted to **Q2 2020**
- Surface exploration & delineation contracted to **Q2 2021**

Resolute



- Current operations
- Previous operations

EAST & NORTH AFRICA

Egypt

- Commenced in **2005**
- Blast hole, grade control & delineation drilling
- Contracted to **Q3 2023**



Tanzania

- Commenced in **2006**
- Blast hole, grade control, exploration, delineation & underground drilling
- Master contract runs to **Q4 2020**
- Underground contract (sub-contract) runs to **Q4 2019**



Tanzania

- Commenced in **2008**
- Blast hole & grade control drilling
- Contracted to **Q4 2019**



Section 2 – Results



2018 Highlights

STRATEGIC



Multiple contract wins with existing and new customers



Major contract extensions on long-term mine site contracts



Doubled rig fleet in West Africa



Established key West African infrastructure



Record safety achievement of zero LTI's during 2018



Continued investment in assets and new technologies

FINANCIAL



Significant increase in profitability and net cash



Revenue of \$116 million, beating the top end of guidance



Improved operating margins, continued cost discipline



EBITDA up 16%, NPAT up 48%



Further strengthened the balance sheet, higher cash & lower debt



Increased final dividends by 25%



FY 2018 Financial Overview

Revenue KPIs	FY 2018	FY 2017	% change
Average Fleet Size	93	93	0%
Fleet Utilisation (%)	51%	53%	-4%
ARPOR (US\$)	194,000	194,000	0%

Reported Earning	FY 2018	FY 2017	% change
Revenue (US\$m)	116.0	119.4	-3%
EBITDA (US\$m)	28.3	24.3	16%
EBIT (US\$m)	14.8	11.7	26%
NPAT (US\$m)	7.7	5.2	48%
Basic EPS (US cents)	5.7	3.9	46%
Diluted EPS (US cents)	5.7	3.8	50%
Gross Profit (%)	39.0	32.9	19%
EBITDA (%)	24.4	20.4	20%
EBIT (%)	12.8	9.8	30%
NPAT (%)	6.7	4.4	52%

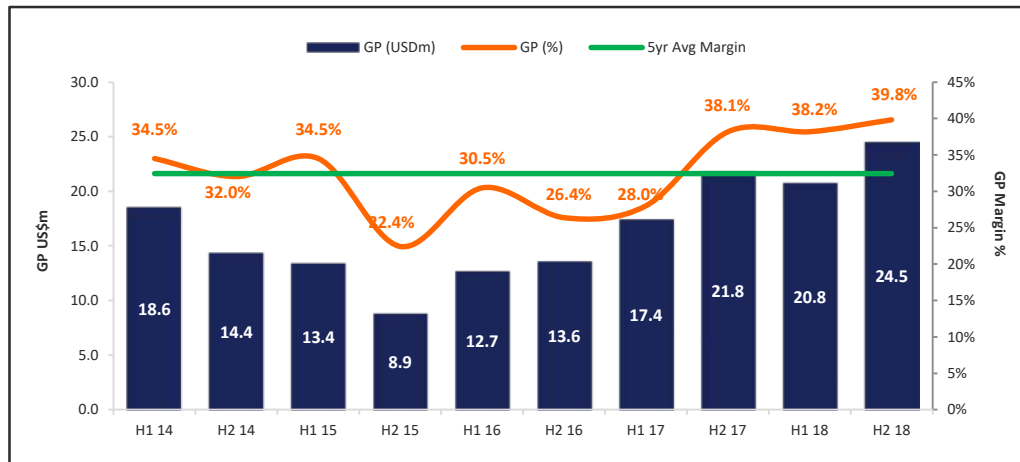
COMMENTARY

- Significant increase in both profitability and cash levels:
 - Despite a 3% decrease in 2018 revenues to US\$116.0 million, EBITDA increased 16% to US\$28.3 million and NPAT increased 48% to US\$7.7 million
 - Increase in all key profitability margins reflecting improved contract performance and ongoing management discipline on key costs
 - Net cash increased to US\$10.9 million (2017: US\$4.9 million), the highest levels since listing
 - Increased cash generation has enabled the Group to fund the West Africa expansion strategy from operating cash, while reducing long-term debt by US\$3.0 million (2017: no movement)
- ROCE improved from 14.3% to 17.5%
- Full year dividend US1.5 cents per share, up 25% on full year 2017. Interim Dividend was US0.6 cents per share



Improving Profitability

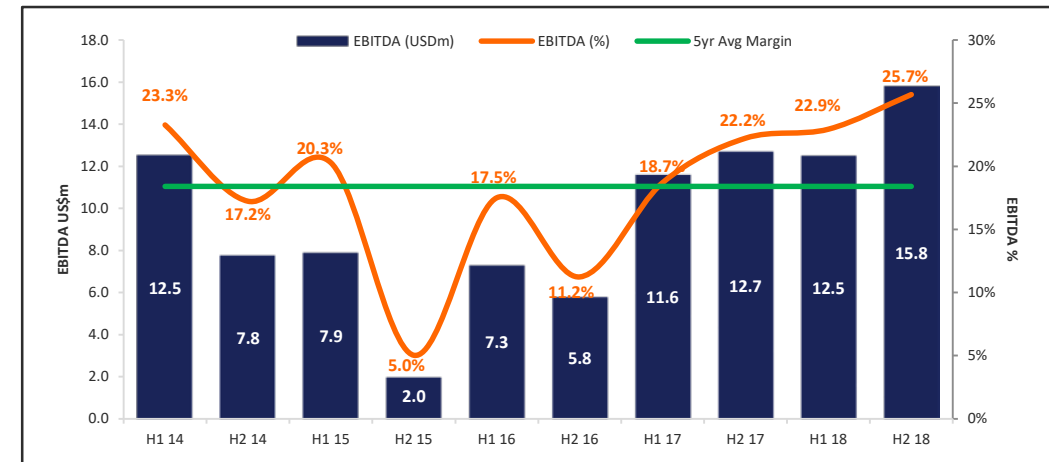
GROSS PROFIT AND MARGINS



COMMENTARY

- Further improved Gross Profit margins, despite marginally lower revenue
- Drivers include improved contract performance, labour efficiency & tighter controls on other operational costs
- Margin expansion despite higher inventory charges, with the inventory review process finalised in 2018
- Continued focus on operations & cost control from new management team since H2 2017

EBITDA AND MARGINS



COMMENTARY

- Substantial improvement in EBITDA margins, flow through benefit from improved GP margins with stable overhead costs
- H2 2018 margins at industry leading levels, benefiting from new contracts commencing
- Management focus remains critical for ongoing performance

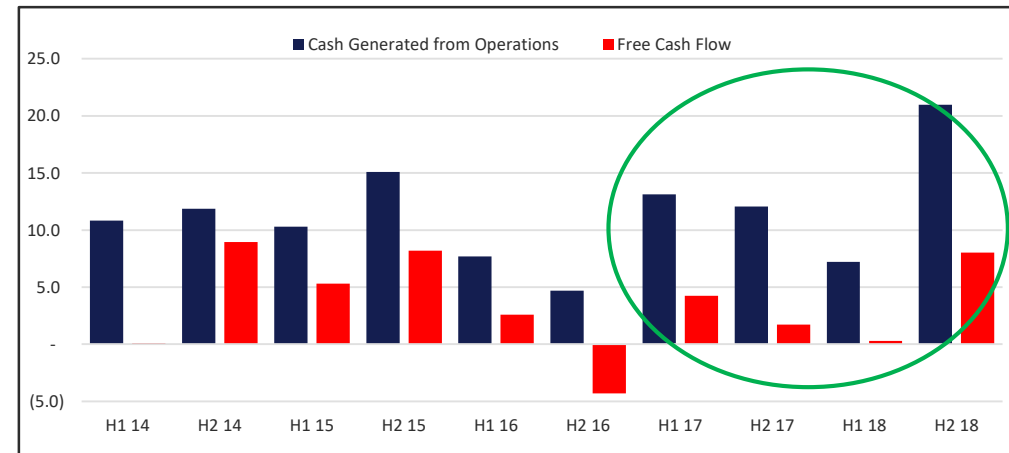


Strong Cash Flow

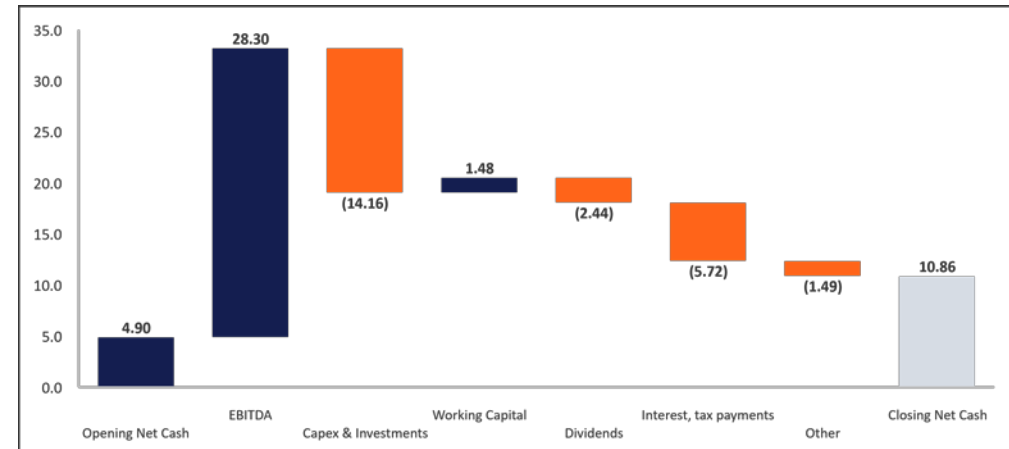
Cash Flow (Proposed new)	2018 US\$m	2017 US\$m
EBITDA	28.3	24.3
Other non Cash flow adjustments	(1.6)	(0.5)
Operating cash flows before working capital changes	26.7	23.8
Working Capital Movements	1.5	1.4
Cash generated from operations	28.2	25.2
CAPEX and proceeds of disposals	(11.5)	(9.2)
Investments	(2.6)	(5.5)
Finance charges and Tax Payments	(5.7)	(4.5)
Free Cash Flow	8.3	6.0
Movement in long term liabilities	(3.0)	0.0
Dividends paid	(2.4)	(2.0)
Net increase in cash	2.9	3.9
Opening Cash Balance	16.9	12.7
FX on cash	0.1	0.2
Closing cash balance	19.9	16.9

- Strong reversal of H1 2018 working capital outflows in H2 2018, as new contracts commenced post asset mobilisation
- H1 working capital outflows US\$5.7 million, H2 inflows US\$7.2 million

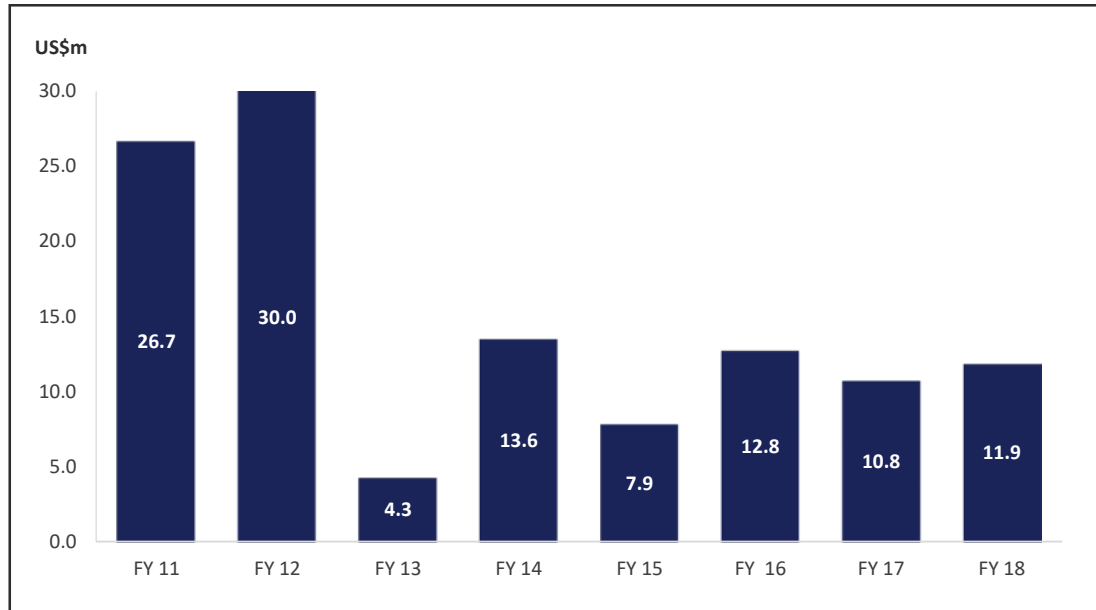
OPERATING CASH FLOW / FREE CASH FLOW



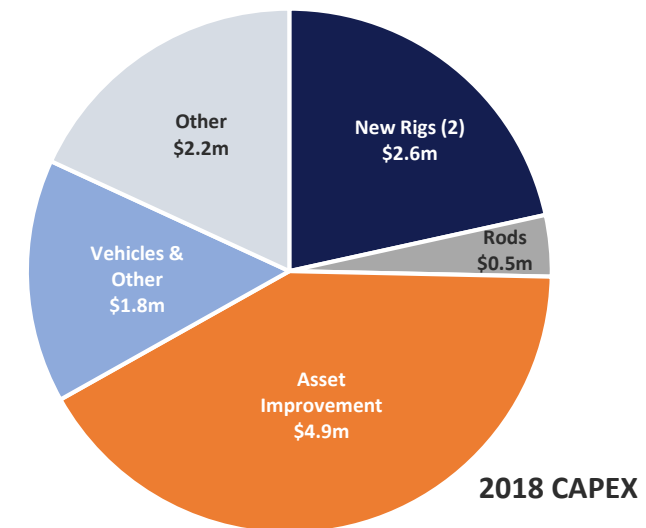
FY 2018 NET CASH MOVEMENTS



Capital Expenditure



- Total Capital Expenditure of US\$11.9 million
 - Sustaining CAPEX for 2018 US\$5.0 million, approximately US\$100,000 per active rig
 - Growth CAPEX for 2018 US\$6.9 million:
 - New rigs in Egypt & Tanzania (US\$2.6 million)
 - West Africa (US\$2.7 million)
 - Others (US\$1.6 million)



DISCIPLINED APPROACH TO CAPITAL MANAGEMENT



Improving Balance Sheet

Balance Sheet	FY 2018 US\$m	FY 2017 US\$m	Change %
Cash and cash equivalents	19.9	16.9	17.6%
Investments	5.7	3.3	75.0%
Investments in associates	1.5	2.8	-46.1%
Receivables	20.5	19.4	5.8%
Inventory	19.8	21.7	-8.8%
Property, plant and equipment	38.8	41.4	-6.2%
Taxation	0.3	0.1	82.7%
Total Assets	106.5	105.6	0.9%
Payables	18.1	19.7	-8.4%
Borrowings	9.0	12.0	-24.9%
Taxation	3.7	3.7	-2.5%
Total Liabilities	30.8	35.5	-13.4%
Shareholder Equity	75.7	70.1	8.1%

Net Asset Value per share (cents)	55.8	51.8	7.6%
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Net Cash (\$m)	10.9	4.9	123.0%
Gearing (Net Cash to Equity in %)	14.3	7.0	106.3%

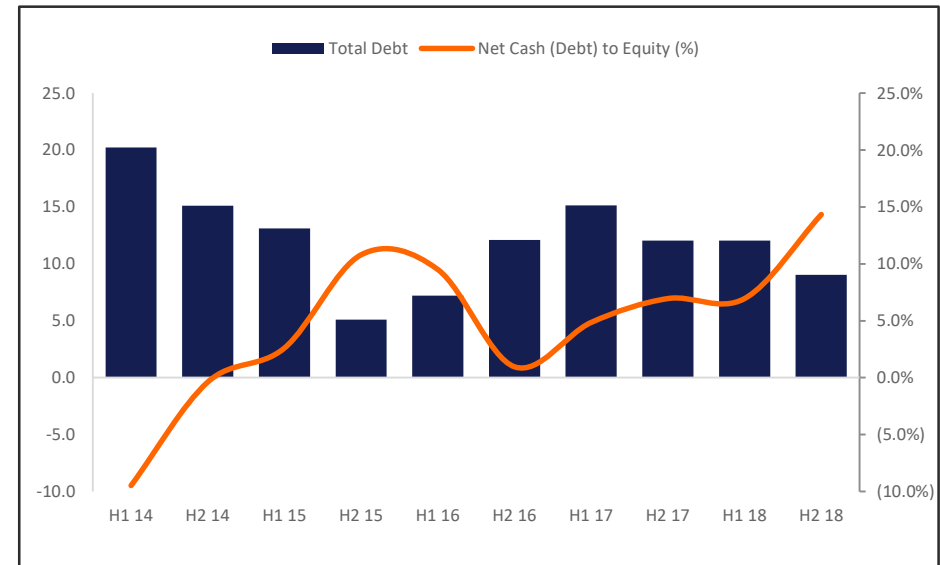
Return on Total Assets (%)	13.9	11.1	25.1%
Return on Invested Capital (%)	17.5	10.3	69.2%

COMMENTARY

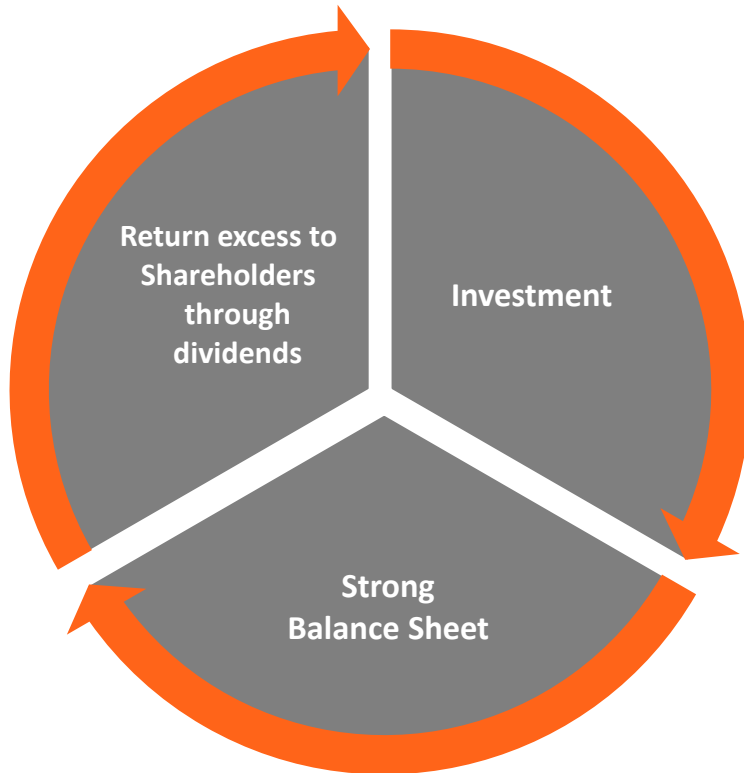
Strong EBITDA and improved working capital management drove:

- An increase in cash holdings (US\$19.9 million, 2017: US\$16.9 million)
- An increase in Net Cash (US\$10.9 million, 2017: US\$4.9 million)
- A reduction in the long term liability (US\$9.0 million, 2017: US\$12 million)
- An increase in dividend (US\$2.4 million, 2017: US\$2.0 million)

GROSS DEBT vs NET CASH (DEBT) TO EQUITY (%)



2018 Final Dividend



- **FINAL DIVIDEND DECLARED FOR 2018 of US1.5cps**
- 2017 final dividend of US1.2 cps paid in CY 2018
- Board Approved Policy
 - “... the Board will aim to approve an annual dividend of 25% to 75% of free cash flow after investment activities (and before financing activities).”
- We will continue our disciplined approach to capital management – **we remain committed to a strong balance sheet**

DIVIDEND TIMETABLE

March 14, 2019	FY 2018 Results release & dividend declaration
April 11, 2019	Ex-dividend date
April 12, 2019	Record date
May 3, 2019	Payment date



Section 3 - Strategy Update



Our Strategy

African Focused

- Geographic concentration to drive margins
- Leverage extensive experience and knowledge across African markets

Quality Providers

- Focus on world class project execution
- Deliver first world standards in the emerging markets

Industry Leading HSE

- World class safety processes and procedures on every site
- Visible safety leadership from all levels

Best of Class Assets/Maintenance

- Investment in tier 1 on-site maintenance infrastructure
- Maintain high mechanical availability and young rig fleet to deliver a safe & reliable performance

Superior Portfolio of Assets

- Long term, mine site based clients
- Blue chip, mid tier mining companies
- Target low cost operations

Robust Balance Sheet

- Strong cash generation
 - Conservative approach to gearing
 - Supports strategic growth plans and expansion of range of services
-



Growth Drivers

Utilise Idle Assets

- 2018 rig utilisation of 51%
- Production and underground fleet near full utilisation
- Substantial idle capacity in existing exploration fleet



West Africa Expansion

- West Africa region has the largest concentration of exploration activity in Africa at 45%
- Capital Drilling's traditional markets of Tanzania and Egypt account for 5%



New Mine Site Contracts

- Competitive advantage with our unique full service offering
- Benefits derived from economies of scale and revenue stability



Additional Services

- Adjacent services to broaden the offering to our customers
- Consistent with Capital Drilling's growth from its exploration drilling history



Increase Exploration Utilisation

2018 EXPLORATION CONTRACT WINS

DE BEERS
GROUP OF COMPANIES

Botswana

- 3 diamond rigs
- Commenced Q3 2018



Egypt

- 1 reverse circulation rig
- Commenced Q3 2018



Tanzania

- 1 diamond rig
- Commenced Q3 2018



Côte d'Ivoire

- 1 diamond rig
- Commenced Q4 2018



STRANDLINE
resources limited

Tanzania

- 1 aircore rig
- Commenced Q4 2018

IDLE EXPLORATION RIGS



Aircore



Diamond Core



Reverse Circulation

POTENTIAL REVENUE CAPTURE



Approximately
40 idle rigs



2018 ARPOR of
US\$194,000 per
month



Revenue opportunity
> \$90 million

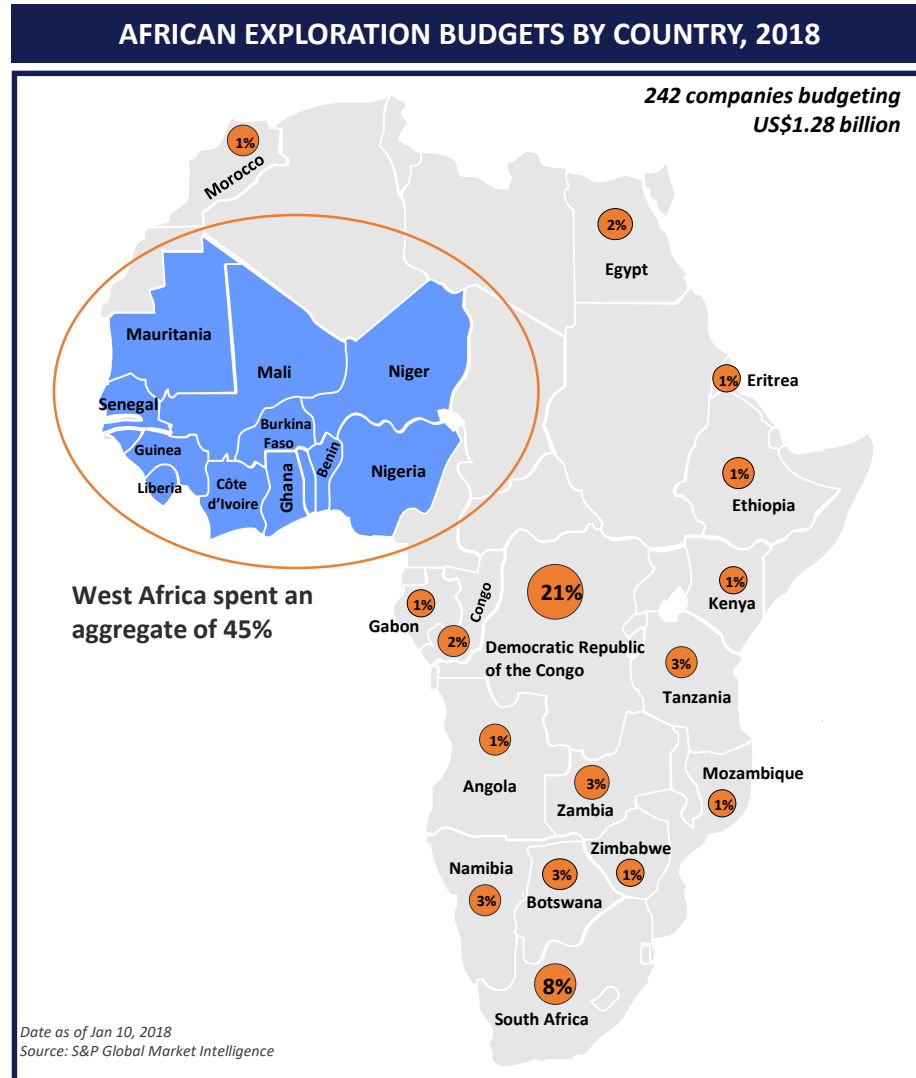


2018 Revenue of
US\$116 million

SUBSTANTIAL IDLE CAPACITY, SIGNIFICANT REVENUE UPSIDE



Expansion into West Africa



Increased Rig Count

31 rigs in West Africa as at end Dec 2018



Established Infrastructure

Offices, warehouses, workshops and accommodation in Bamako (Mali), Yamoussoukro (Côte d'Ivoire) and Nouakchott (Mauritania)



Key Business Development Hires

Increased Business Development depth in 2018, with further hires in Q1 2019



Contract Wins

- Resolute: Syama
- Kinross: Tasiast
- Hummingbird: Yanfolila
- Sama: Samapleu Nickel



Increase Revenue

West African revenues grown from 13% in 2017 to 25% of Group revenue in H2 2018

WEST AFRICA REPRESENTS THE LARGEST REGIONAL OPPORTUNITY



Secure Long Term Mine Site Contracts

BENEFITS

- Economies of scale from multiple rig operations
- Shared infrastructure across assets and people
- Continuous improvement initiatives as the business develops
- Capacity to invest in training & provide career paths for employees
- Enhanced revenue visibility enables better planning



2018 MINE SITE WINS

Resolute 

Mali

- 3 surface rigs (coring and RC)
- 2 underground rigs
- **Contract renewal & extension**

 **ANGLOGOLDASHANTI**

Tanzania

- 4 underground rigs
- **Underground exploration & grade control extended for 1 year**

 **HUMMINGBIRD RESOURCES**
A MULTI-ASSET GOLD COMPANY

Mali

- 3 surface rigs (MP & coring rigs)
- **Commenced Q3 2018**


CENTAMIN

Egypt

- 14 blast hole & grade control rigs
- **5 year contract renewal during Q4 2018**

KINROSS

Mauritania

- Maintenance Contract on blast hole rigs
- **Commenced Q1 2018**

SIGNIFICANT CONTRACT RENEWALS PROVIDE A SOLID REVENUE BASE



Expanding our service offering

INVESTMENTS

Drill for Equity



PROCUREMENT

Stealth Global



LABORATORY

MSALABS



MAINTENANCE SERVICES

Maintenance Contracts



REMOTE IT SERVICES

Cap-Sat Technology



DOWN HOLE SURVEY

Well Force



REVIEWING OPPORTUNITIES BOTH ORGANIC AND INORGANIC



Conclusion and Outlook

MACRO ENVIRONMENT

- Exploration spend has increased for the last two years, after a prolonged 4 year downturn
- Challenging capital markets in H2 2018, particularly in Canada, impacting activity levels from the junior explorers
- Positive momentum with mine site drilling budgets increasing, along with “late-stage” exploration activity
- Significant underinvestment in exploration by the mining industry, mining companies need to replace depleting reserves
- Significant increase in sector M&A to grow these reserve bases, indicating exploration will grow in focus
- Increased investment in West Africa, continues to attract the bulk of the spend in Africa

CAPITAL DRILLING STRENGTHS

- Cash generative business underpinned by long term contracts with tier one customers
- Strong balance sheet with net cash to fund next phase of growth
- Client focused, with emphasis on best in class project execution
- Industry leaders in equipment, people and safety
- Strong leverage to gold and Africa
- Operating leverage through utilisation of idle assets
- Focus on shareholder returns through growth, investments & dividends

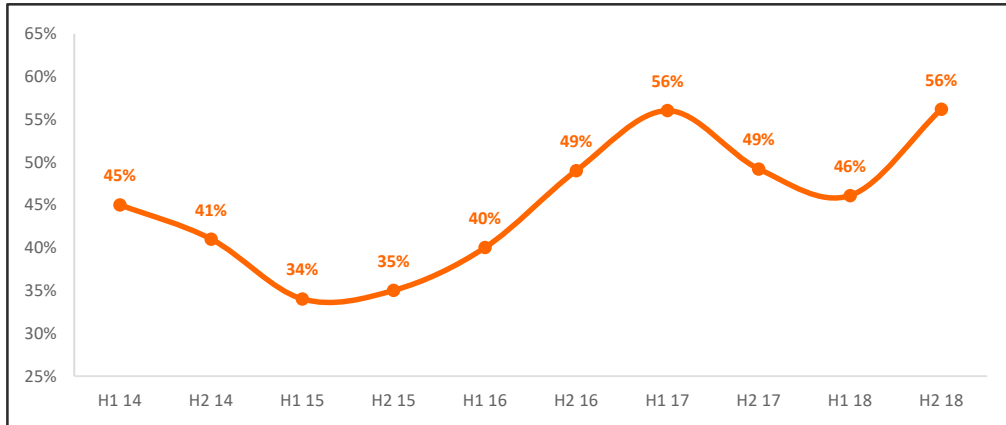


Appendices



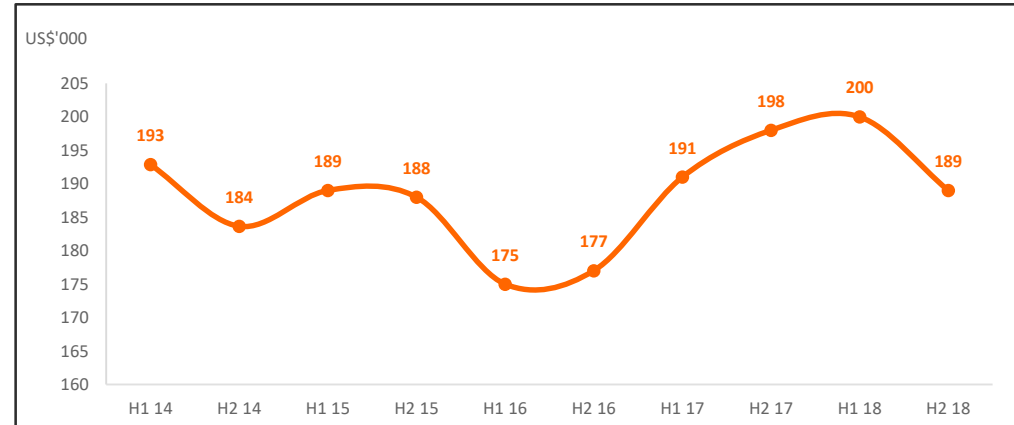
Revenue Metrics

UTILISATION

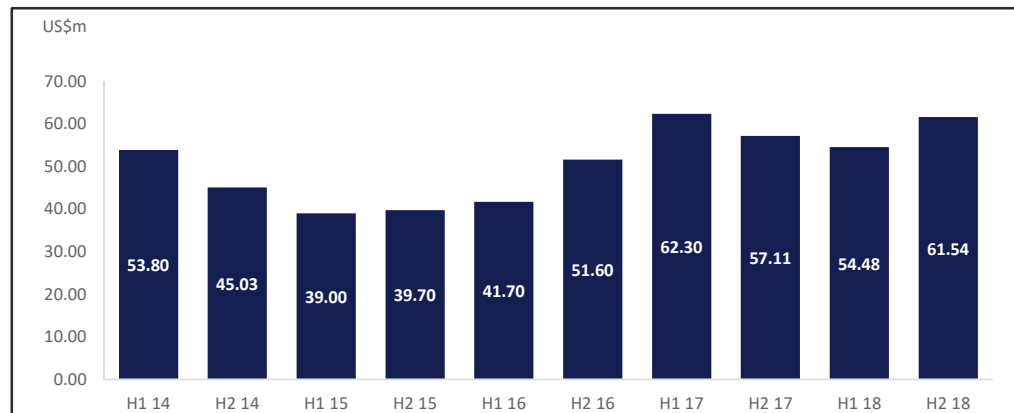


- Improvement in H2 utilisation as exploration contracts come on line
- New contracts negatively impacted H2 ARPOR, as contracts tool up and had incomplete drilling months
- West Africa expansion continues to increase utilisation, with Hummingbird (Mali) and Sama (Côte d'Ivoire) coming online
- Results underpinned by consistent performance at all long-term contracts

ARPOR



REVENUE



Full range of drilling services

AIRCORE



Number of rigs
4

Average contract length
1 to 3 years

YTD utilisation
25%

DIAMOND CORE (EXPLORATION & DELINEATION)



Number of rigs
40

Average contract length
3 months to 1 year

YTD utilisation
21%

REVERSE CIRCULATION (RC) & GRADE CONTROL (GC)



Number of rigs
13

Average contract length
3 months to 1 year (RC)
4 to 5 years (GC)

YTD utilisation
58%

UNDERGROUND



Number of rigs
7

Average contract length
1 to 3 years

YTD utilisation
93%

BLAST HOLE



Number of rigs
27

Average contract length
4 to 5 years

YTD utilisation
88%

Number of Rigs as at 31 Dec 2018

Industry Leading in Equipment & Support Facilities

Highest Standards in Equipment



Design, Repurpose and Rebuild



In pit horizontal diamond drilling / De-watering



Rig 27 - Before



Rig 63 - Before



Converted AirCore



Rig 27 - After



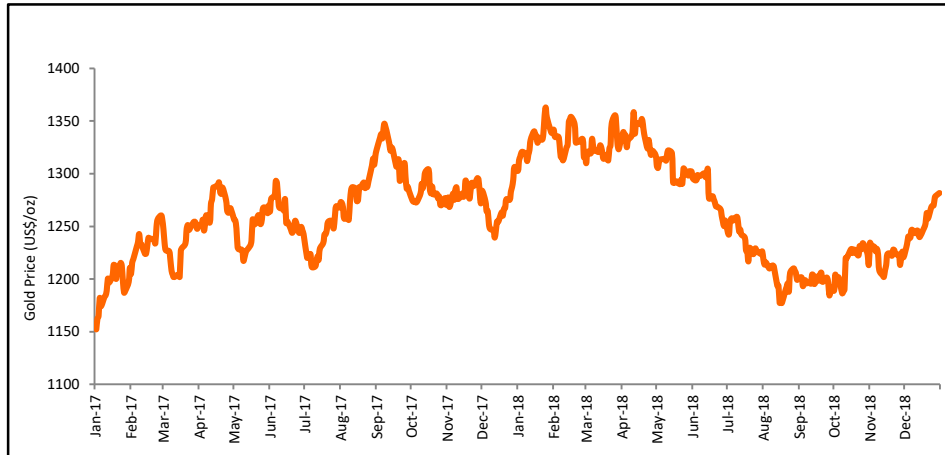
Rig 63 - After

Workshops



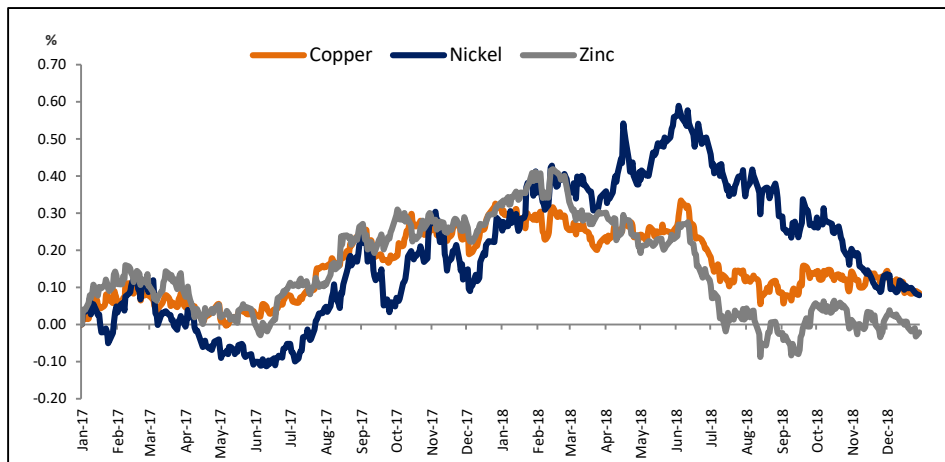
Metal Prices softer, but supportive

Gold Price



- Highly supportive gold price, which has continued to firm in Q1 2019
- Gold remains the **primary commodity for drilling activity**
 - 50% of drilling exploration budget in 2018 (*S&P Global Market Intelligence*)
- Recent sector M&A highlights the desire to build reserve bases

Base Metals Index



- Weaker metals prices over 2018, primarily driven by concerns on the global economy and international trade disputes
- Metals prices do, however, remain at levels supportive of development
- Emergence of demand for new battery metals driving new commodities for drilling, in addition to driving demand for industrial metals such as copper, nickel and cobalt

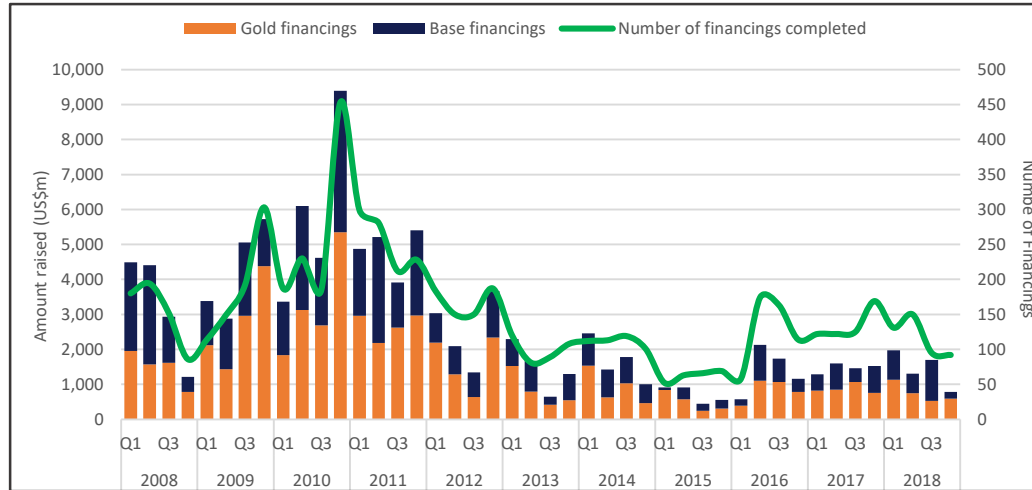
Source: Bloomberg (as at 31 Dec 2018)

HIGHLY SUPPORTIVE GOLD PRICES, SUPPORTIVE METALS PRICES



Exploration Budgets & Funding

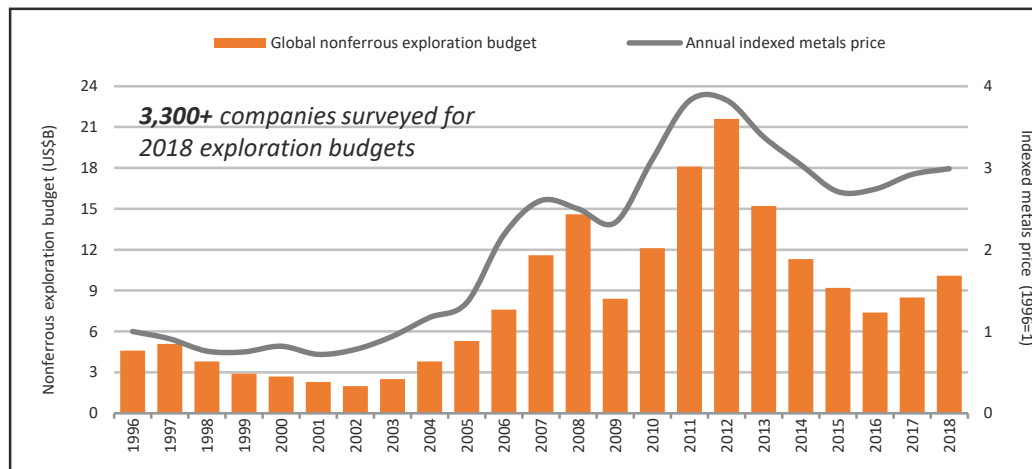
Financings By Junior And Intermediate Companies



Source: S&P Global Market Intelligence – as at 08 February 2019

- Solid increase in financing activity by juniors and intermediate companies over the past 2 years, however challenging in H2 2018, particularly in Canada
- Dominated by raisings on the TSX and ASX
- Activity levels do however remain well below previous cycle peaks in 2011 and 2012

Global Nonferrous exploration budgets



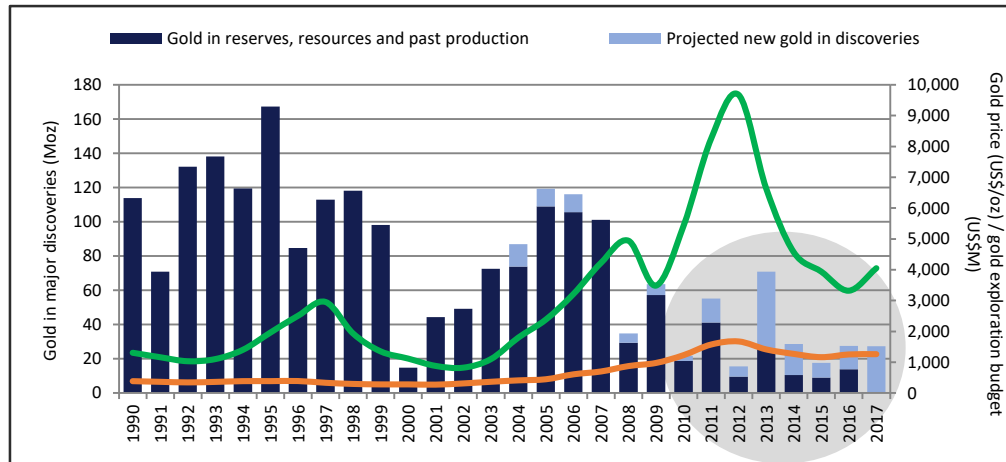
Source: S&P Global Market Intelligence – as at 18 January 2019

- 2018 was the second consecutive year of growth in exploration budgets
 - US\$10.1 billion budget total; growth of 19%
- Global exploration budget still well below peak 2014 levels

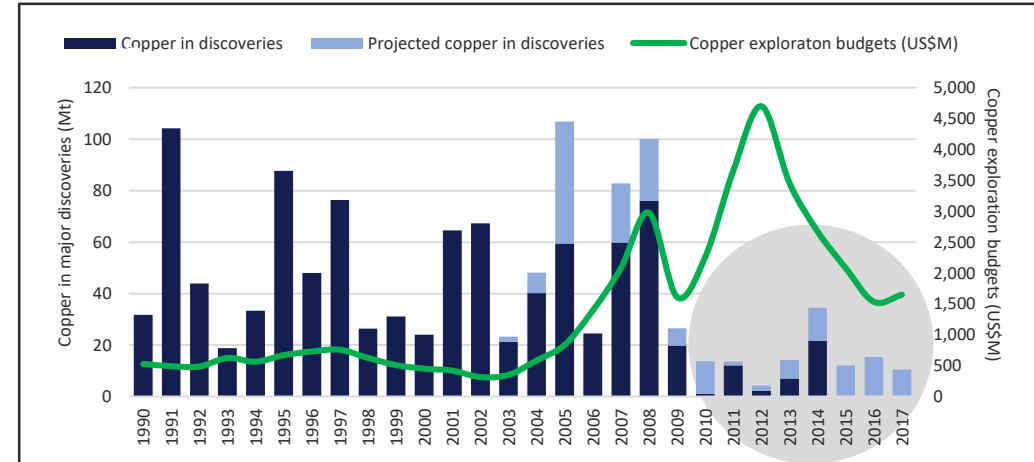
IMPROVING BUDGETS FOR EXPLORATION, DESPITE SUBDUED CAPITAL MARKETS



Major Discoveries – Gold and Copper



Data as of May 14, 2018.
 * Annual average market gold price.
 Source: S&P Global Market Intelligence



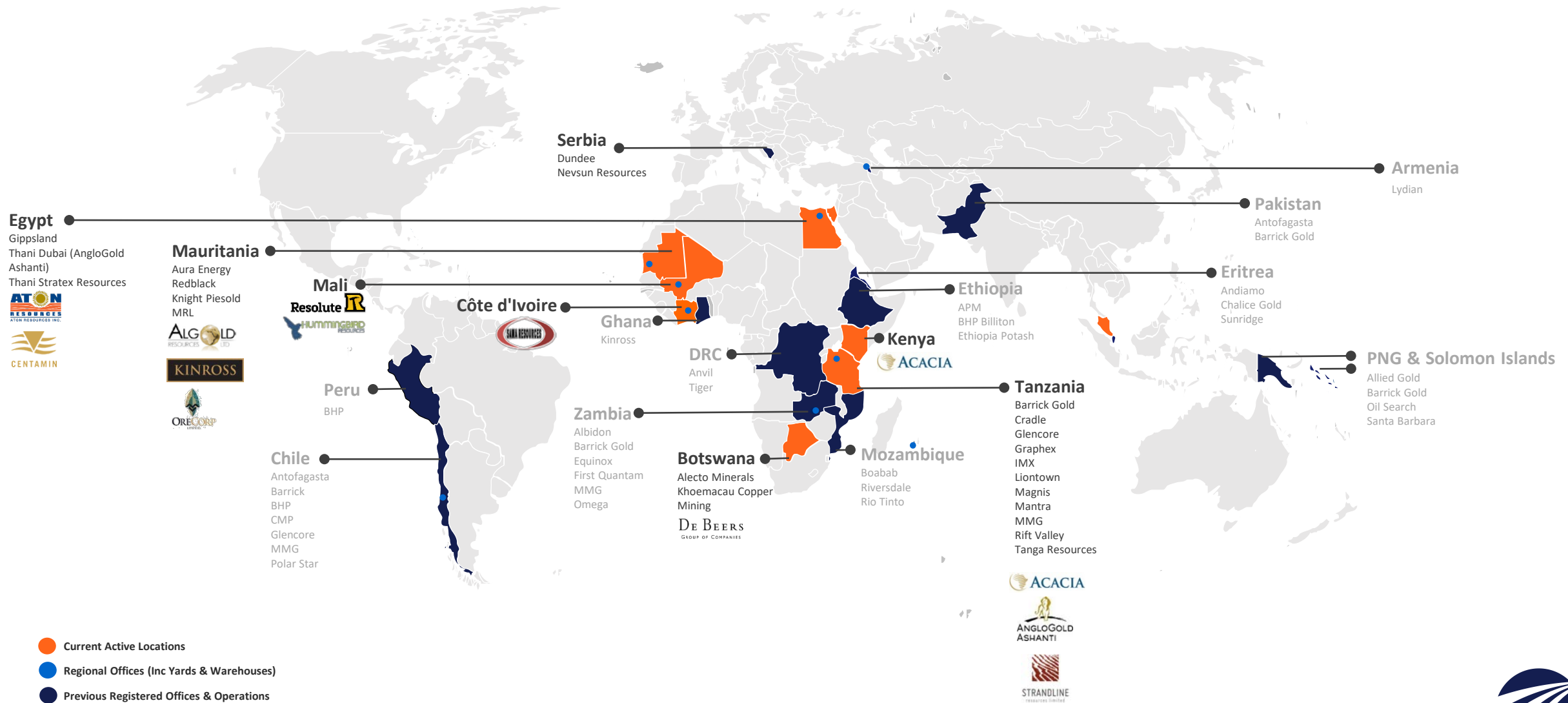
Data as of July 18, 2018
 * Annual average LME Copper Grade A Cash Price
 Source: S&P Global Market Intelligence

- Dearth of discoveries in recent years means companies are depleting their asset bases
- Recent gold sector M&A highlights the desire to build reserve bases
- Mining companies need to replace depleting reserves, achieved by:
 - M&A (as demonstrated currently in the gold sector)
 - Exploration

DEPLETION OF RESERVE BASES POINTS TO EXPLORATION GROWTH



Client History



Board of Directors

EXECUTIVE

Jamie Boyton
Executive Chairman



- Over 20 years' experience in finance industry
- Co-founder of Capital Drilling
- Previously Executive Director and Head of Asian Equity Syndication and Corporate Broking at Macquarie Bank (HK)

Brian Rudd
Executive Director



- Over 30 years' experience in the mining industry in Africa and Australia
- Co-founder of Capital Drilling
- Previous experience includes 6 years as operations/general manager for Stanley Mining Services Tanzania (Layne Christensen)

NON-EXECUTIVE

David Abery
Senior NED



- Over 20 years' of experience in financial, commercial and strategic matters in African and UK corporate environments
- Ex Finance Director of Petra Diamonds, Tradepoint Financial Networks (subsequently Virt-X) (AIM) and Mission Testing plc (AIM)

Alex Davidson
NED



- Over 35 years' experience in mining
- 16 years at Barrick Gold; Executive VP of Exploration and Corporate Development
- Ex NED for Highland Gold, now Namakwa Diamonds & NED of Yamana Gold

Michael Rawlinson
NED



- Over 20 years' investment banking experience with both private and public companies
- Senior NED at Hochschild Mining, and NED at Adriatic Metals
- Ex Director of Liberum Capital and Talvivaara Mining
- Previously Global Co-Head of Mining and Metals with Barclays

EXTENSIVE INDUSTRY EXPERIENCE, SOLID COMPLEMENT OF SKILLS



Corporate Snapshot

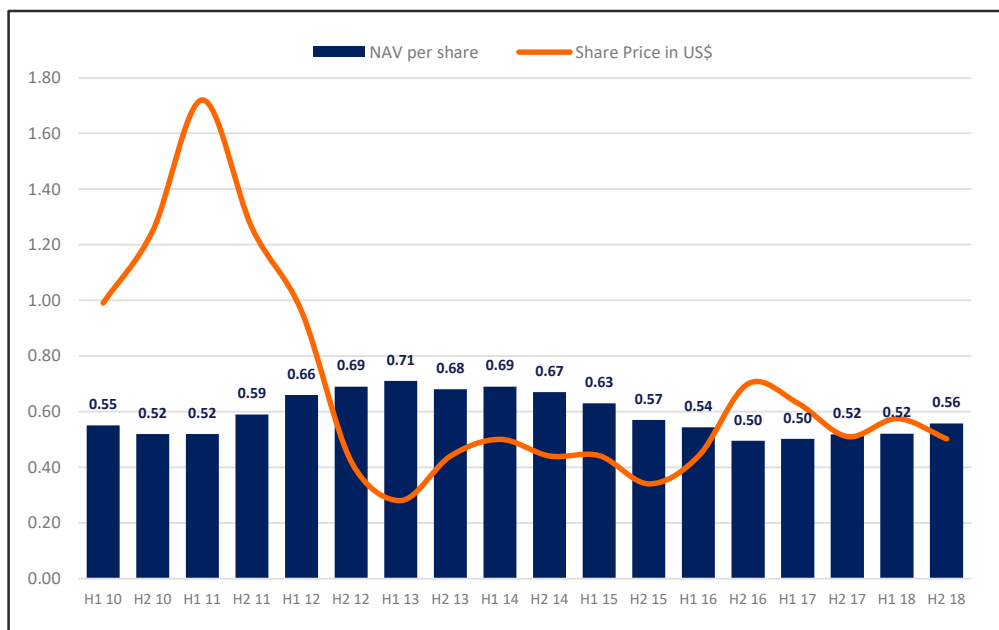
CAPITAL STRUCTURE

Fully paid ordinary shares	135,812,596
Share price (as at 31 Dec 2018)	US\$0.50
Market capitalisation (undiluted) ^	US\$68.10
Cash (as at 31 Dec 2018)	US\$19.89
Debt (as at 31 Dec 2018) *	US\$9.04
Enterprise Value	US\$57.25

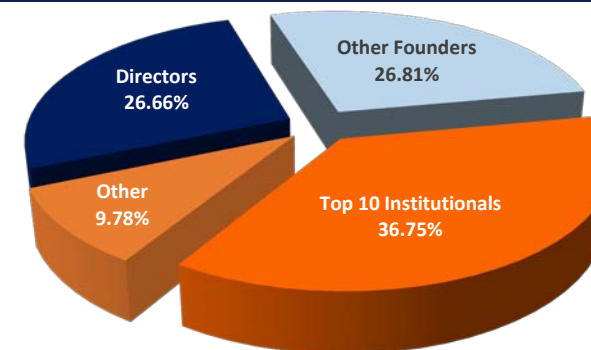
^ Share options and unvested share grants issued 2.69m

* RCF, October 2020. LIBOR +5.75%

NET ASSET VALUE PER SHARE vs SHARE PRICE



SHAREHOLDING BLOCKS



DIRECTORS AND SENIOR MANAGEMENT

Jamie Boyton	Executive Chairman
Brian Rudd	Executive Director
David Abery	Senior Independent Non-Executive Director
Alex Davidson	Independent Non-Executive Director
Michael Rawlinson	Independent Non-Executive Director
André Koekemoer	Chief Financial Officer
Jodie North	Chief Operating Officer
Stuart Thomson	Executive, Business Development & Strategy
David Payne	Executive, Commercial
Rick Monaghan	Executive, HSEQ
Tony Woolfe	Executive, Asset
Ryan Petersen	Executive, Maintenance
John Luck	Executive, Inventory

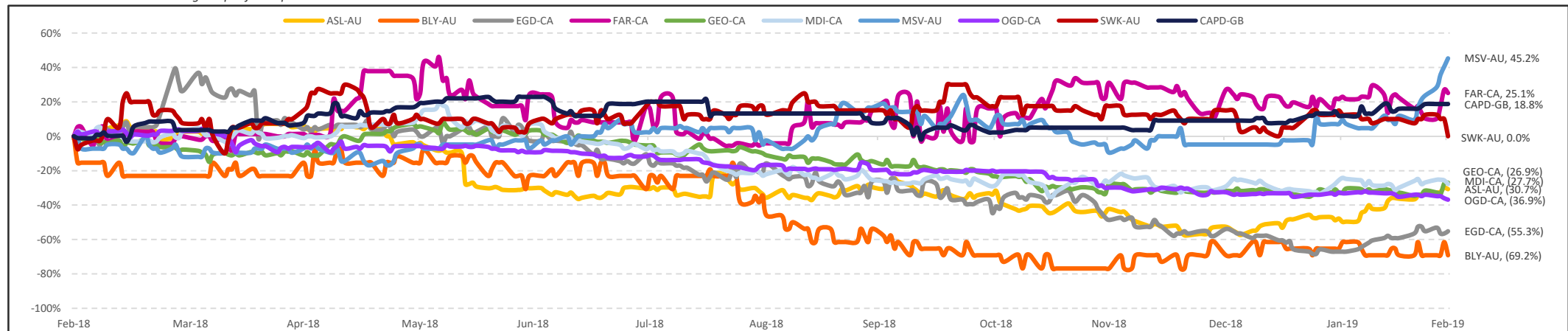


Capital Drilling and Competitors

Company	Mkt. Cap. (US\$m)	Cash (US\$m)	Debt (US\$m)	Net Cash (US\$m)	Ent. Val. (US\$m)	EBITDA (US\$m)			EV / EBITDA (x)			P / Book (x)	Div. Yield (%)	Perf. (12M) (%)
						2017a	2018e	2019e	2017a	2018e	2019e			
Ausdrill	905.5	140.0	525.6	(385.6)	1,291.1	112.0	180.0	271.0	11.5x	7.2x	4.8x	0.6x	2.9%	(30.7%)
Boart Longyear	79.9	38.9	676.4	(637.5)	717.4	29.7	71.0	114.4	24.2x	10.1x	6.3x	n/a	-	(69.2%)
Energold Drilling	6.6	5.0	17.9	(12.9)	19.5	(4.4)	n/a	n/a	n/a	n/a	n/a	0.2x	-	(55.3%)
Foraco International	29.5	7.8	-	7.8	21.7	12.4	n/a	n/a	1.7x	n/a	n/a	0.5x	-	25.1%
Geodrill	47.0	7.2	6.4	0.9	46.2	16.1	14.8	19.6	2.9x	3.1x	2.4x	1.0x	-	(26.9%)
Major Drilling Group	267.4	28.9	13.6	15.4	252.0	14.2	29.2	34.3	17.7x	8.6x	7.3x	1.4x	-	(27.7%)
Mitchell Services	80.6	2.8	5.1	(2.4)	83.0	2.3	12.6	n/a	36.0x	6.6x	n/a	3.5x		45.2%
Orbit Garant Drilling	39.3	1.5	20.9	(19.4)	58.7	6.5	8.2	n/a	9.0x	7.2x	n/a	0.8x	-	(36.9%)
Swick Mining Services	35.2	8.7	21.1	(12.4)	47.6	11.1	16.9	20.9	4.3x	2.8x	2.3x	0.6x		0.0%
Mean									11.4x	7.1x	5.2x	1.1x		
Capital Drilling Ltd.	77.7	19.9	9.0	10.9	66.8	24.2	25.2	26.5	2.8x	2.6x	2.5x	1.1x	3.1%	18.8%

Footnote:

- The share price data is as of 28 February 2019 and sourced from FactSet. Other data sourced from most recent company financial reports
- The CAPD yield is calculated using the final dividend of 1.2c for the year to 31 December 2017 and the interim dividend of 0.6c for the six months to 30 June 2018, translated at a GBP:USD exchange rate of 1.33 prevailing on 1 March 2019
- CAPD 2018 and 2019 earnings as per finnCap's estimate as at 18 December 2018 on FactSet



Glossary

The following words used in the presentation have the following meaning:

ARPOR	Average Revenue Per Operating Rig
CAPEX [Capital Expenditure]	Cash used on acquisition of property plant and equipment less proceeds on disposals of property plant and equipment
EBIT	Earnings (Loss) Before Interest and Taxes [Equal to profit (loss) from operations per the financial statements]
EBITDA	Earnings (Loss) Before Interest, Taxes, Depreciation and Amortisation
EPS	Earnings (Loss) Per Share
Enterprise value	Market capitalisation + Debt - Cash
Free Cash Flow	Operating cash flow minus capital expenditures before financing activities (Dividends, Loan repayments/drawdowns)
Group, Company	Capital Drilling and its subsidiaries
KPI	Key Performance Indicator
HSSE	Health, Safety, Social and Environment
LTI	Loss Time Injury

LTM	Last Twelve Months
Operating Cash flow	Profit or loss after tax adjusted for non-cash items +/- the net change in working capital
Operating Cash flow Margin	Cash generated from operations / Sales
MTI	Medical Treatment Injury
NET CASH (DEBT)	Cash and cash equivalents less short term and long term debt
NPAT	Net profit (loss) after tax per the financial statements
(Headline) Revenue	Average fleet size x Utilisation x ARPOR
Return on Capital employed (ROCE %)	LTM EBIT / (Total Assets – Current Liabilities)
Return on Invested Capital (ROIC)	LTM EBIT / Invested Capital
Return on Total Assets (ROTA %)	LTM EBIT / Total Assets
Total assets	Current assets plus non-current assets



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